



Sybiz Vision

Product Roadmap

## We're helping you confront the challenges of the COVID era.

Always focused on the future, we're constantly improving our ERP and payroll solutions to meet the evolving needs of businesses right around the world. As we all face the challenges of COVID-19, Sybiz is continuing to deliver powerful solutions that help businesses like yours navigate the road ahead.

This roadmap has been updated to bring reassurance to the community of Sybiz users and stakeholders about the future growth of our ERP solution, as the world continues to manage disruptions from COVID-19. Now is the time to initiate meaningful conversations internally and with your Sybiz Business Partner about how our technology solutions will help your business thrive in the 'new normal.'



## Our Partner network

Sybiz and our Business Partners work within a variety of industries giving us the ability to identify macro and micro trends, keep up with industry best practices, and stay up to date with new and emerging technology shifts. Of course, the expertise and knowledge of our customers has always been an invaluable part of what makes our business management solutions great by incorporating their requirements as new enhancements.

Your Sybiz Authorised Business Partner acts as a bridge between your business and our solution, adapting Sybiz Vision's highly flexible workflow, analysis and management capability to your needs. Our network of Sybiz Authorised Business Partners provides highly specialised support and implementation to Sybiz users across the globe.



## Evolving with your business

In today's business climate, momentum is not enough to ensure success. Restrictions in response to COVID-19 have shown the businesses who succeed are those with the agility and capability to adapt – especially as the rules can change with little warning. To gain that agility, you need an ERP solution that can help your business pivot more easily with detailed analysis, forecasting and a wide range of operational capabilities.

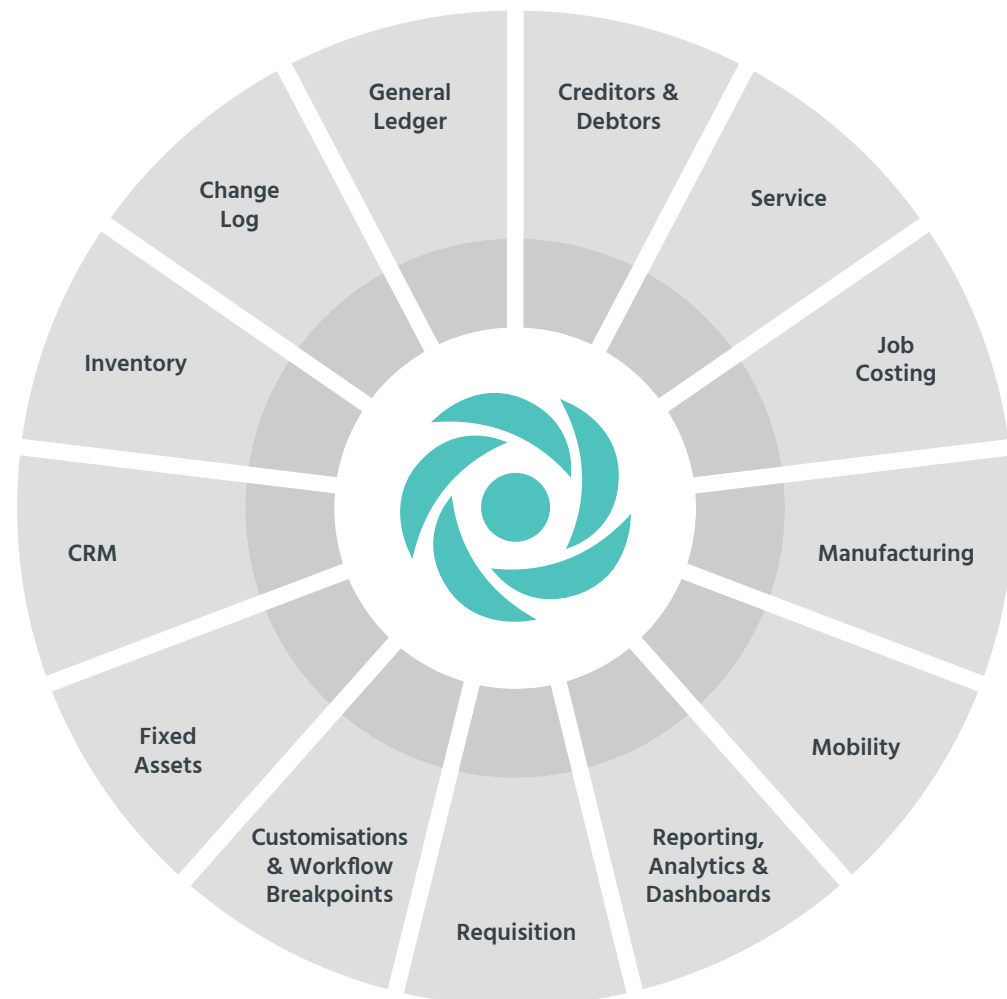
Part of what makes Sybiz Vision such a powerful tool is its ability to grow and evolve alongside your business. A broad range of industries can be served by combining functional modules with customisation and personalisation options - creating an ideal solution for you now and in the future. Working closely with your Sybiz Business Partner you're able to quickly adapt systems, processes and reporting to stay ahead of the competition.

## Our Vision

Sybiz's philosophy has always been to understand the needs of our clients and develop a comprehensive, effective package to meet those needs. Whilst the various modules provide great functionality out-of-the-box, with close consultation and dedicated problem solving, specific solutions can be tailored to your unique needs.

This philosophy also means we don't believe in a 'core' module and 'optional' module structure. Each solution is implemented with a dedication to deliver the combination of functionality your business needs to excel.

Thanks to Sybiz Vision's ever-growing capabilities, businesses like yours are able to manage data efficiently, gain greater visibility over organisational operations and make well-informed decisions that are essential to growth and success.







## Recent focus

Sybiz Vision's modern technology platform enables our passionate team to continue to innovate – extending the core product and developing new vertical capabilities to grow the scope of your operations.

Following advice from health authorities, Sybiz employees in Australasia and Europe began working from home full time. While Sybiz has always offered flexible working arrangements to staff, transitioning to working wholly from home was a new challenge. But our enthusiasm for helping our customers and the positivity of our community kept us strong. Our development team has continued to work collaboratively with the Sybiz community to ensure we are still meeting the needs of customers worldwide.

In the spirit of these times, connectivity through technology has been a core focus of our latest developments.

Our development team are constantly working to improve all aspects of our ERP and payroll solutions. This has included a staged transition to C# as the programming language powering

your Sybiz solution. C# allows you and your Authorised Business Partner more flexibility in the breadth of programs Sybiz can now integrate with, making it easier to connect other critical business management tools with your Sybiz solution.

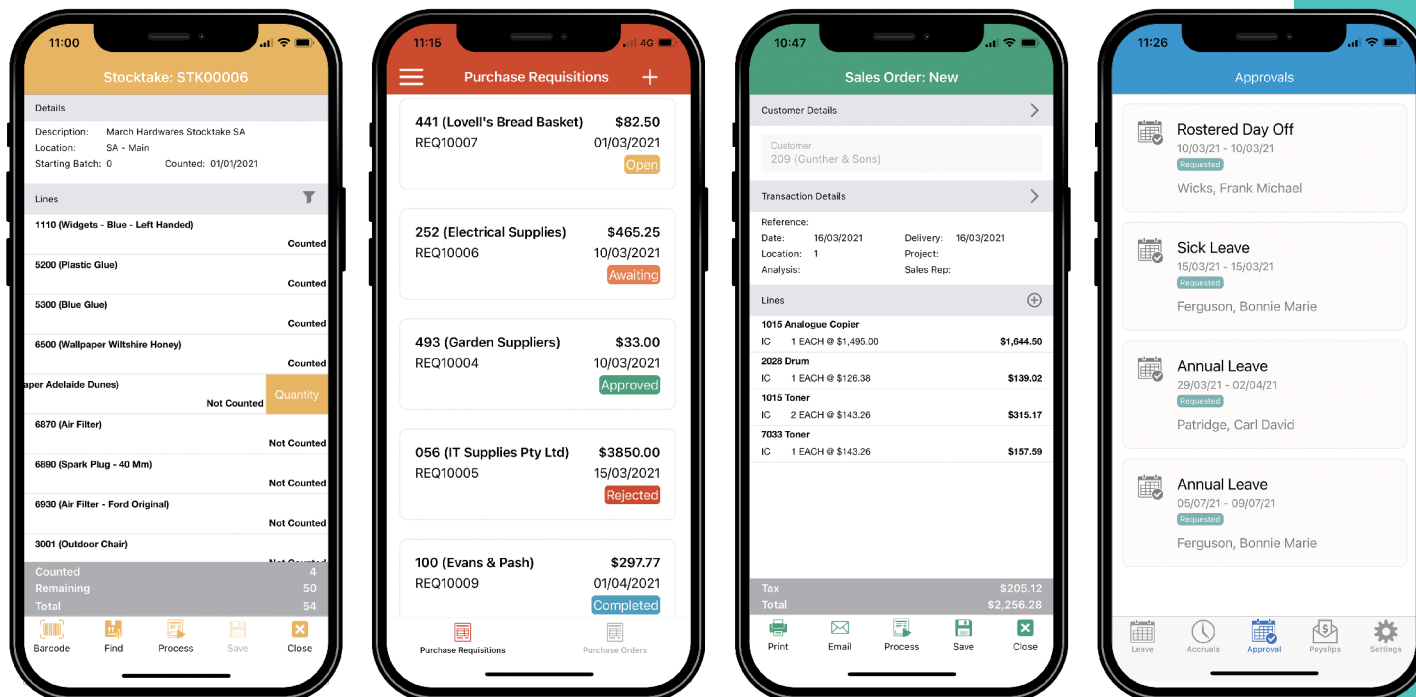
A new Web API framework also allows Sybiz Vision to integrate with countless other online and offline systems, streamlining and automating even more areas of your operations.

Another primary focus has been on developing the first of a new suite of mobile applications built by Sybiz. Taking a role-based approach to mobile app integration, the Vision Sales app is a dedicated interface for sales representatives to provide quotes and orders face-to-face, Vision Purchase similarly provides users the ability to initiate a purchasing process from anywhere. Vision Stock enables warehouse staff to complete paperless stocktakes and sales picks, while Visipay ESS gives your staff the ability to lodge leave and view their payslips on the go.

# Recent additions to Sybiz Vision include:

## Mobile Solutions

Sybiz is growing our suite of mobile applications. Taking a role-based approach, Sybiz mobile solutions provide on the go access to familiar functionality, rebuilt for a touch interface.



## Stock replenishment

After seeing how more businesses have taken advantage of the incredible Suggest Order functionality in Sybiz Vision, we've given it another significant upgrade. Now, powered by even more data intelligence, the Suggest Order function can also be accessed on the fly from transaction windows.

## C# Conversion/Framework

As we continuously look to improve the foundation of our ERP solutions, the behind-the-scenes code base of Sybiz Vision has been migrated to the C# programming language, offering a range of benefits that directly translate to better user outcomes.

## Web API

Connect your entire business management ecosystem with a dedicated Web API solution built for Sybiz Vision.

## Roadmap snapshot

Sybiz is one of the world's most experienced creators of business software technology and we continue to invest heavily in team innovation, rather than product acquisition. Our investment plans – including growing and fostering our network of internal technology creators and independent innovators - continue well into the future. Our development timeline allows for multiple feature releases per annum with smaller releases providing the necessary response to today's ever-changing world. This snapshot provides an updated, long-range vision for how our flagship ERP solution can keep pace with competition and help you and your colleagues excel.





## Focus areas

### Bank feeds

Facilitating the import of bank transaction data into your Sybiz Vision solution. A time-saving solution for faster transaction matching and reconciliation.

### Mobility

Developed in-house, more Sybiz role-based applications will deliver dedicated functionality with extensibility options for custom mobility requirements.

### E-invoicing

Faster, more secure invoicing with direct communication between ERP solutions. Delivering to the PEPPOL e-invoicing standard, Sybiz Vision will offer better invoice accounting and compliance.

### Retail

A versatile solution for retail scenarios to enable fast customer-focused service, including support for leading 'buy now, pay later' providers.

### Hire

Purpose-built functionality to support a range of short and long-term hire. Efficiently manage internal and external allocation of assets.

### Branch accounting

Head office gains greater control over what branch users can see and do, further securing accounting and supply management.

	2021	2022	2023	2024	2025
Bank feeds	•	•			
Mobility	•	•	•	•	•
E-invoicing	•	•			•
Retail		•	•		
Hire			•	•	
Branch accounting			•	•	

# Delivering what you need

Sybiz continues to support an open approach to product development. Innovation, rather than acquisition, forms the core of growing our business management solution ecosystem. This passion for effective development means we don't take software enhancement requests at face value. We aim to understand what you're setting out to achieve and deliver an innovative solution that drives efficiently towards that goal.

When a new version of Sybiz Vision is released a 'What's New' page appears within the software, providing a succinct, multimedia overview of new capabilities.

Each new feature or enhancement starts as an idea from either our internal development team or by request from our customers. Our change control process appraises requests based on a range of factors including the broadness of appeal to customers across the globe, through to ensuring quality

implementation and maintaining a high standard of user experience. We always strive to deliver a high-quality product that serves the needs of ambitious, growing businesses by balancing resourcing, development and the needs of our customer base.

Compliance has always been a priority when developing our business management solutions. Recent changes to Australian and New Zealand tax legislation, as well as the introduction of Single Touch Payroll in Australia, have been successfully integrated into our solutions. And as new initiatives arise, such as the UK's Making Tax Digital for VAT or Australia's JobKeeper program, we adapt to ensure a consistently robust and dependable ERP solution along with the resources our customers need to manage these changes.

In addition to improvements to our ERP solution, it is possible to leverage customisation and extension options built

into the platform to meet very specific needs. Your Sybiz Authorised Business Partner provides ongoing, on-the-ground and remote consultation developing unique workflows, specialised reporting and adaptive systems tailored for your requirements. Close communication between your Sybiz Authorised Business Partner and our support team is key to providing you informed and relevant assistance implementing and maintaining your solution.

In turn, our support team collaborates directly with our product developers and testers, forming a powerful network of expertise and innovation to support your business through detailed investigation and problem-solving. Supporting third-party developments and the ability for independent innovators to build upon our ERP solution is also key to providing maximum benefit to Sybiz Vision users.





# Looking to the future

It has no doubt been an incredibly difficult time for businesses and their employees alike. Creativity and innovation are more vital than ever in solving the challenges of the COVID crisis – on both a local and global scale.

While COVID-19 has caused massive, unexpected disruption all over the world, it has also highlighted the importance of technologies in helping people remain connected in real-time.

To adapt to restrictions and regulations, whole industries have had to make drastic changes to their business models to continue trading. The key advantage in adapting to this changing landscape is a willingness to explore new opportunities and new approaches to conventional processes.

We have seen how the hospitality industry has leaned into mobile delivery services to continue serving customers; retail has leveraged eCommerce more than ever; video conferencing and remote access has kept consultation and support providers in close contact.

These and many other innovations have fundamentally altered the way all businesses interact with customers and clients, and will no doubt have a lasting impact.

And as business management solutions enter new territories, Sybiz remains open to exploration and experimentation. It has been well established that resistance to change sinks ERP projects before they even begin.

The ability to embrace new opportunities will not be possible alone; everyone from our staff, third-party developers, our Business Partners and even our users worldwide must be prepared for dramatic changes in business technology. As Sybiz looks towards the future of technology - balancing the needs of business today and tomorrow - we are confident the entire Sybiz community will be open to the possibilities that lie ahead.

sybiz.com

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This document should be used for informational purposes and only proposes an intended strategy as of May 2021. All proposals of feature development are subject to ongoing review and change as Sybiz aims to provide versatile business management solutions to meet the needs of our clients and market conditions. Information in this document has been compiled based on priorities and aspirations at time of publishing. It should be considered a guide rather than a statement of commitment.

